| Carles       | Madel Description | Dedu Oreven           | NA Code | AC Code | <b>60</b> 0 |  |
|--------------|-------------------|-----------------------|---------|---------|-------------|--|
| Suggested F  | Retail Price      |                       |         |         |             |  |
| Model Year 2 | 2019              | Effective May 9, 2018 |         |         |             |  |
| Pricing Guid | e                 | M5 Sedan (F90)        |         |         |             |  |



| Series   | Model Description | Body Group | NA Code | AG Code | Engine | SOP   |
|----------|-------------------|------------|---------|---------|--------|-------|
| 5 Series | M5                | F90        | 195G    | JF03    | S63M   | 07/18 |
|          | M5 Competition    | F90        | 195R    | JF03    | S63M   | 07/18 |

Baxley

Pricing Guide Model Year 2019 Suggested Retail Price M5 Sedan (F90) Effective May 9, 2018



#### **Change Notes**

5/9/2018

Initial Release

Pricing Guide Model Year 2019 Suggested Retail Price M5 Sedan (F90) Effective May 9, 2018



|       |  | М5                   | M5<br>Competition |
|-------|--|----------------------|-------------------|
|       | Start of Production  | 07/2018              | 07/2018           |
|       | Base Price U.S.A. Port of Entry*   | \$102,700            | \$110,000         |
|       | Base Price Euro Deliver Munich Pick Up   | \$97,565             | \$104,500         |
|       | Base Price Diplomatic U.S.A. Port of Entry   | \$97,565<br>\$97,565 | \$104,500         |
|       | Non-Metallic   | STD                  | \$104,500<br>STD  |
| 200   |  |                      |                   |
| 300   | Alpine White   | Х                    | x                 |
|       | Metallic   | NC                   | NC                |
| 475   | Black Sapphire Metallic  | х                    | х                 |
| B41   | Singapore Gray Metallic  | х                    | х                 |
| C1G   | Snapper Rocks Blue Metallic  | х                    | х                 |
| C1K   | Marina Bay Blue metallic   | х                    | х                 |
| C28   | Donington Grey Metallic  | х                    | х                 |
| C2Y   | Bluestone Metallic   | х                    | х                 |
|       | Priority 1 Metallic  | NC                   | NC                |
| S34   | Azurite Black Metallic   | \$1,950              | \$1,950           |
| X08   | Champagne Quartz Metallic  | \$1,950              | \$1,950           |
| X14   | Almandine Brown Metallic   | \$1,950              | \$1,950           |
| X17   | Rhodonite Silver Metallic  | \$1,950              | \$1,950           |
|       | Upholstery   |                      |                   |
| LK    | Extended Merino Leather  | STD                  | STD               |
| LKA9  | Silverstone Extended Merino Leather  | х                    | х                 |
| LKD8  | Aragon Brown Extended Merino Leather   | х                    | х                 |
| LKSW  | Black Extended Merino Leather  | х                    | х                 |
| X3    | Full Merino Leather  | \$3,500              | \$3,500           |
| X3A9  | Silverstone Full Merino Leather  | x                    | x                 |
| X3D8  | Aragon Brown Full Merino Leather   | х                    | x                 |
| X3SW  | Black Full Merino Leather  | х                    | х                 |
|       | Priority 1 Upholstery  |                      |                   |
| ZB    | (Ind) Full Merino Leather  | \$5,000              | \$5,000           |
|       | (Ind) Full Merino Leather requires ordering ZEC  | x                    | х                 |
|       | Caramel/Black Full Merino Leather  | \$5,000              | \$5,000           |
| ZBFU  | Smoke White/Black Full Merino Leather  | \$5,000              | \$5,000           |
| ZBTQ  | Tartufo Full Merino Leather  | \$5,000              | \$5,000           |
| Packa | ges  |                      |                   |
| ZDB   | Driving Assistance Plus Package  | \$1,700              | \$1,700           |
|       | 5AT Active Driving Assistant Plus  | х                    | х                 |
|       | Active Driving Assistant Plus includes Active Cruise Control w/Stop & Go, Active Lane Keeping Assistant w/side collision avoidance,<br>Traffic Jam Assistant, Evasion Aid, & Cross-traffic alert front, in addition to the contents of Active Driving Assistant. | x                    | x                 |
|       | ZDB will delete STD or 100% equipment 5AS  | х                    | х                 |

# BMW of North America, LLC Pricing Guide Model Year 2019

Suggested Retail Price

M5 Sedan (F90) Effective May 9, 2018



|       |       |  | M5      | M5<br>Competition |
|-------|-------|--|---------|-------------------|
| Packa | iges  |  |         |                   |
| ZEC   | Exect | utive Package  | \$4,000 | \$4,000           |
|       | 323   | Soft-close automatic doors                             | x       | x                 |
|       | 416   | Power rear sunshade & rear side window shades          | x       | x                 |
|       | 453   | Front ventilated seats                                 | x       | x                 |
|       | 4HA   | Front and Rear Heated Seats                            | x       | x                 |
|       | 4NB   | 4-zone automatic climate control                       | x       | x                 |
|       | 4T7   | Front massaging seats                                  | x       | x                 |
|       | 5DN   | Parking Assistant Plus                                 | x       | х                 |
|       | 6NW   | Wireless Charging                                      | x       | x                 |
|       | ZEB   | Enhanced USB & Bluetooth                               | x       | x                 |
|       | ZX1   | Active Park Distance Control                           | x       | х                 |
|       | ZX3   | Surround View w/ 3D View                               | x       | x                 |
|       | ZEC w | ill delete STD or 100% equipment 3AG, 494, 508 and 6NS | x       | x                 |
|       |       | ill add ZX2 to the order<br>ZX2 - Rear view camera     | х       | x                 |

| Option | S  |         |         |
|--------|--|---------|---------|
| 22B    | 20" M Double-spoke bi-color wheels, style 706M w/ performance non run-flat tires | \$1,300 |         |
|        | (20x9.5, 275/35 R20 front and 20x10.5, 285/35 R20 rear)                          |         |         |
| 2AQ    | 20" M Double-spoke black wheels, style 706M with performance non run-flat tires  | \$1,300 | NC      |
|        | (20x9.5, 275/35 R20 front and 20x10.5, 285/35 R20 rear)                          |         |         |
| 2NK    | M Carbon Ceramic Brakes  | \$8,500 | \$8,500 |
| 403    | Moonroof   | NC      | NC      |
| 4LF    | Fineline Ridge Wood Trim   | NC      | NC      |
| 4WM    | Aluminum Carbon Structure Dark Interior Trim                                     | NC      | NC      |
| 6F1    | Bowers & Wilkins Diamond Surround Sound System                                   | \$3,400 | \$3,400 |
|        | 6F1 requires ordering ZEC  | x       | х       |
|        | 6F1 will delete STD or 100% equipment 688  | x       | х       |
| 6FH    | Rear-seat entertainment Professional   | \$2,200 | \$2,200 |
|        | 6FH requires ordering ZEC  | x       | х       |
| 6UK    | Night Vision with Pedestrian Detection   | \$2,300 | \$2,300 |
|        | 6UK requires ordering ZEC  | x       | х       |
| 6WD    | WiFi Hotspot   | NC      | NC      |
|        | 6WD is default for this model  | x       | х       |
| 7ME    | M Driver's Package   | \$2,500 | \$2,500 |

| Priority 1 Options |                               |         |         |
|--------------------|-------------------------------|---------|---------|
| 4ML                | (Ind) Piano Finish Black Trim | \$1,080 | \$1,080 |
| 4WY                | Plum Brown Wood Trim          | \$1,080 | \$1,080 |

| Other Charges               |         |         |
|-----------------------------|---------|---------|
| Destination & Handling      | \$995   | \$995   |
| Gas Guzzler Tax (Estimated) | \$1,000 | \$1,000 |

| Stand    | ard  |     |     |
|----------|--|-----|-----|
| 1MA      | M Sport exhaust system   |     | STD |
| 223      | Dynamic Damper Control   | STD | STD |
| 22A      | 19" M Double-spoke bi-color wheels, style 705M w/ performance non run-flat tires                                     | STD |     |
|          | (19x9.5, 275/40 R19 front and 19x10.5, 285/40 R19 rear)  |     |     |
| 248      | Heated Steering Wheel  | STD | STD |
| 2FQ      | 20" M Y-spoke forged bi-color wheels, style 789M w/ perf non run-flat tires  |     | STD |
|          | (20x9.5, 275/35 20 front and 20x10.5, 285/35 20 rear)  |     |     |
| 2TB      | Sport Automatic Transmission   | STD | STD |
| 2VB      | Tire pressure monitor  | STD | STD |
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Pricing Guide Model Year 2019 Suggested Retail Price M5 Sedan (F90) Effective May 9, 2018



| Sugge    |   |     |                   |
|----------|---|-----|-------------------|
|          |   | М5  | M5<br>Competition |
| Standa   | ard   |     |                   |
| VC       | Mobility Kit  | STD | STD               |
| 02       | Alarm System  | STD | STD               |
| 16       | Power tailgate  | STD | STD               |
| 19       | Universal garage-door opener                                | STD | STD               |
| 22       | Comfort Access keyless entry                                | STD | STD               |
| AG       | Rear view camera  | STD | STD               |
| 23       | Floor mats  | STD | STD               |
| 31       | Auto-dimming rearview mirror                                | STD | STD               |
| 59       | Power Front Seats   | STD | STD               |
| 65       | Split fold-down-rear seat                                   | STD | STD               |
| 94       | Heated front seats  | STD | STD               |
| AW       | SensaTec Dashboard  | STD | STD               |
| GQ       | M Seatbelts   |     | STD               |
| MA       | Multi-function seats with lumbar support                    | STD | STD               |
| Т8       | Auto dimming driver exterior mirror                         | STD | STD               |
| UR       | Ambient Lighting  | STD | STD               |
| WN       | Aluminum Carbon Structure Interior Trim                     | STD | STD               |
| 08       | Park Distance Control                                       | STD | STD               |
| 34       | Automatic climate control                                   | STD | STD               |
| 52       | Icon Adaptive Full LED Headlights                           | STD | STD               |
| 75       | Additional 12-V power sockets                               | STD | STD               |
| AC       | Automatic high beams  | STD | STD               |
| AL       | Active Protection   | STD | STD               |
| AS       | Active Driving Assistant                                    | STD | STD               |
| 09       | Navigation system   | STD | STD               |
| 10       | Head-up Display   | STD | STD               |
| 50       | In-dash CD player   | STD | STD               |
| 55       | SiriusXM Satellite Radio with 1year All Access Subscription | STD | STD               |
| 88       | Harman Kardon surround sound system                         | STD | STD               |
| AC       | BMW Assist eCall  | STD | STD               |
| AE       | BMW TeleServices  | STD | STD               |
| AK       | ConnectedDrive Services                                     | STD | STD               |
| an<br>AM | Advanced Real-Time Traffic Information                      | STD | STD               |
| AP       | Remote Services   | STD | STD               |
|          |   |     |                   |
| CP       | Apple CarPlay Compatibility with 1 Year Trial               | STD | STD               |
| NS       | Enhanced USB and Bluetooth plus Smartphone Integration      | STD | STD               |
| U8       | Gesture Control   | STD | STD               |
| WB       | Dynamic Digital Instrument Cluster                          | STD | STD               |
| 54       | Rear spoiler  | STD | STD               |
| 60       | Shadowline exterior trim                                    | STD | STD               |
| 76       | Anthracite Alcantara Headliner                              | STD | STD               |
| M9       | Extended Shadowline Trim                                    |     | STD               |
| MA       | Competition Package   |     | STD               |
| KL       | Oil Chg 10,000 mls/12 months                                | STD | STD               |
| TN       | Daytime driving lights                                      | STD | STD               |
| 25       | Shipping package  | STD | STD               |
| N1       | Active Blind Spot Detection                                 | STD | STD               |
| N3       | Frontal Collision Warning w/ City Collision Mitigation      | STD | STD               |
| N4       | Lane Departure Warning                                      | STD | STD               |
| ТМ       | Tier 2  | STD | STD               |

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|                          |  | M5       | M5<br>Competition |
|--------------------------|--|----------|-------------------|
| Wheels                   |  |          |                   |
|                          | 19" M Double-spoke bi-color wheels, style 705M w/ performance non run-flat tires | Standard |                   |
|                          | Front: 19x9.5, 275/40 R19  |          |                   |
|                          | Rear: 19x10.5, 285/40 R19  |          |                   |
| Code: 22A<br>Style: 705M |  |          |                   |
|                          | 20" M Double-spoke bi-color wheels, style 706M w/ performance non run-flat tires | \$1,300  |                   |
|                          | Front: 20x9.5, 275/35 R20  |          |                   |
|                          | Rear: 20x10.5, 285/35 R20  |          |                   |
| Code: 22B<br>Style: 706M |  |          |                   |
|                          | 20" M Double-spoke black wheels, style 706M with performance non run-flat tires  | \$1,300  | NC                |
|                          | Front: 20x9.5, 275/35 R20  |          |                   |
|                          | Rear: 20x10.5, 285/35 R20  |          |                   |
| Code: 2AQ<br>Style: 706M |  |          |                   |
|                          | 20" M Y-spoke forged bi-color wheels, style 789M w/ perf non run-flat tires      |          | Standard          |
| PiQ                      | Front: 20x9.5, 275/35 20   |          |                   |
|                          | Rear: 20x10.5, 285/35 20   |          |                   |
| Code: 2FQ<br>Style: 789M |  |          |                   |